

FUJITSU AMERICA, INC.

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Fujitsu America, Inc. ("FAI") will begin transitioning away from being a hardware provider for our desktop, laptop, tablet, server and storage products in North America, effective immediately.

We will continue to accept hardware orders through May 10, 2020 for the products outlined in Table 1, and all orders already accepted by FAI for affected products will be fulfilled. We will honor any services and warranties purchased on these orders, and all existing warranty or service contracts. Products not listed in Table 1 are not affected by this change.

All post-sales obligations of FAI respecting service and warranty will continue to apply to both your existing orders and any last time buy ("LTB") orders you may place. FAI reserves the right to assign those obligations to a third party; however, we will notify you if we do so.

If additional product, as a last time buy, is required: (i) we must receive your forecast for the quantity of each product, accessory, upgrade and option no later than May 10, 2020, and (ii) we must receive your purchase order(s) for the LTB no later than June 10, 2020. Orders will be fulfilled within the normal lead time. Any LTB orders will be priced in compliance with our contractual obligations.

Table 1 – Products Affected by this Announcement

Product Family, Model	Description	Last Time Buy – Forecast Due	Last Time Buy – PO Deadline	Last Time delivery
LIFEBOOK® (all models)	Notebook and Tablet PCs	May 10, 2020	June 10, 2020	September 20, 2020
STYLISTIC® (all models)	Tablet PCs			
ESPRIMO® (all models)	Desktop and Workstation PCs			
CELSIUS® (all models)	Workstation PCs			
FUTRO® (all models)	Thin Clients			
PRIMERGY® (all models)	X86 Servers			
ETERNUS® (all models)	Storage solutions			
PRIMEFLEX® (all models)	Integrated solutions			
PRIMEQUEST® (all models)	Mission-critical X86 Servers			
SPARC® (all models)	UNIX Servers			
Accessories	All Accessories			
Third party products	All non FUJITSU products			
Upgrades and Options	All Fujitsu products			

Scanner product will be available through Fujitsu Computer Products of America, but will not be included on any Fujitsu America, Inc. contract after September 20, 2020

Networking product will be available through Fujitsu Network Communications, but will not be included on any Fujitsu America, Inc. contract after September 20, 2020

Please contact me with any questions.

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